

Impact Report 2021



Impact Framework

Impact evaluation framework to help entrepreneurs monitor, track and scale their impact by evaluating key ESG (Environmental, Social & Governance) risks and opportunities.

Impact Analysis Report

- Analyze overall ESG performance.
- Identify ESG related KPIs & risks.

Impact & ESG Action Plan

- Identify key milestones to help investees fulfill ESG criteria.
- Assign responsibilities and timelines.

Annual Impact Report

- Important tool for investors.
- Summarize Impact Performance of the portfolio.

Integrated Investment Process

Impact evaluation is integrated in all stages of the Due Diligence (DD) process.

Key References



Financial
DD



Impact
DD



Investment
Decision

SDG Overview

Impact of UBERIS



3 Projects: Sun-eee, SolarHome & Sunlabob.



2 Projects: Azaylla & Palace Lane



1 Project: Tun Yat



1 Project: Barlolo.



1 Project: Wality.

735,000 Individuals supported.

388,000 Clean & affordable energy provided (MWh).

168,000 Clean & affordable water provided ('000 Liters).

\$787,000 Revenue generated for beneficiaries (\$US).

52% Of women beneficiaries.



Company: Agriculture logistic business connecting local farmers to the market.
Impact Themes: Agriculture supply chain, small-holder farmers.
Location: Cambodia.

UN SDG Advanced



SDG 12.3 : reducing food losses along production & supply chains, including post-harvest losses.

Activities

Azaylla is a logistic company solving the issues of fresh produce supply chain in Cambodia. The company helps local farmers get direct access to customers. With Azaylla, local farmers get better prices, consistent demand and 24h payment. For the customers (*hotels, restaurants, supermarkets, households, etc.*) Azaylla enables them to source local products at competitive prices directly from farmers.

Impact Summary: 2021

300	Smallholder farmers supported.
1,650	No. of individuals supported.
250	Tons of products locally sourced .
60	Tons of post-harvest losses avoided.

Expected Outcomes

Direct market access for local farmers.

Reduce **post-harvest losses**.

Promote **local food production**.



Company: Provides mechanization services to small-holder farmers.

Impact Themes: Smart agriculture, small-holder farmers.

Location: Myanmar.

UN SDG Advanced



SDG 2.3 : Increasing the productivity and income of small scale food producers.

Activities

Tun Yat provides mechanization services to farmers in Myanmar. Farmers get access to machinery services to till and harvest their fields on a per-use basis. Using machines instead of manual labor increases farmers' yield and income.

Impact Summary: 2021

12,900 Smallholder farmers supported.

57,000 No. of individuals supported.

42,500 Acres of cultivated land.

\$560,000 Money saved by farmers using Tun Yat.

Expected Outcomes

Access to **mechanization in agriculture.**

Increased **income for small-holder farmers.**

Increased **agricultural yield.**



Company: Rural electrification company providing affordable energy.

Impact Themes: Energy access, Rural electrification.

Location: Cambodia

UN SDG Advanced



SDG 7.1 : ensure universal access to affordable, reliable and modern energy services.

Activities

Sun-eee is a rural electrification company distributing electricity to rural areas in Cambodia. The company brings affordable energy to rural households who were not connected to the national grid.

Impact Summary: 2021

100,000

No. of rural individuals getting access to electricity.

48,000

Affordable electricity provided (MWh).

\$8,750,000

Affordable electricity sold.

Expected Outcomes

Distribution of **affordable electricity**.

Rural households getting **access to electricity**.

Palace Lane



Company: Implements and promotes sustainable practices in the F&B industry.
Impact Themes: Use of local providers, plastic free and women empowerment.
Location: Cambodia

UN SDG Advanced



SDG 12.1: sustainable consumption and production.

Activities

Palace Lane is a Food & Beverage group that implements and promotes sustainable industry practices like using local providers, plastic-free restaurants and hiring women managers & employees.

Impact Summary: 2021*

\$30,000	Locally sourced products.
45	No. of jobs created.
85%	Of women employees.
248	No. of individuals supported.
\$31,500	Money generated for beneficiaries.

Expected Outcomes

Use locally sourced and sustainably produced food.

Plastic free practices to fight pollution.

Women empowerment.

* Palace Lane started operations in November 2021



Company: e-commerce platform for small merchants.
Impact Themes: Women Empowerment.
Location: Myanmar

UN SDG Advanced



SGD 5.5 : Ensure women's full and effective participation and equal opportunities in economy.

Activities

Barlolo is an online marketplace in Myanmar that enables small merchants to digitally sell their products across the country. With Barlolo's online shopping platform, small merchants are able to generate extra revenue. 70% of the small merchants using Barlolo's platform are female. Barlolo also provides them with online sales and marketing training.

Impact Summary: 2021

3,300 No. of Small merchants.
2,300 No. of women merchants.
70% Of women merchants.
\$200,000 Revenue generated by small merchants using Barlolo.

Expected Outcomes

Economic empowerment for women.

Digital and financial inclusion for poor communities.

Increased **consumer base** for merchants.



Company: PAYG solar energy system for off-grid households.

Impact Themes: Clean energy, Energy access.

Location: Myanmar

UN SDG Advanced



SDG 7.A.1: promote access, technology and investment in clean energy.

Activities

SolarHome is the pioneer in Pay-As-You-Go solar for off-grid households in Southeast Asia. SolarHome installs integrated solar energy and appliance units in households. SolarHome is delivering significant social impact in its addressable market of 27m households across SEA living outside of the electric grid.

Impact Summary: 2021

205,000

No. of individuals getting access to solar energy.

152,000

Solar energy provided (MWh).

\$5,640,000

Solar energy sold.

Expected Outcomes

Production of **clean electricity** from solar power.

Give **low-income populations** access to clean solar energy.



Company: Provides clean water to low income communities via kiosks.

Impact Themes: Water Access, Clean Water.

Location: Vietnam

UN SDG Advanced



SDG 6.1: universal and equitable access to safe and affordable drinking water.

Activities

Wality is a water kiosk company in Vietnam offering clean purified water to rural households. In Vietnam, groundwater is very polluted due to intensive agriculture and industry. Wality operates a franchise of water kiosks, an approach proven in other parts of the world.

Impact Summary: 2021

230,000

No. of individuals getting access to clean water.

170,000

Clean water distributed ('000 liters).

\$3,750,000

Clean water sold.

Expected Outcomes

Distribution of **clean water**.

Rural households getting access to clean water.



Company: Solar energy system provider for households.

Impact Themes: Clean energy, Energy access.

Location: Global

UN SDG Advanced



SDG 7.A.1: promote access, technology and investment in clean energy.

Activities

Sunlabob implements renewable energy projects (consultancy, design, training, monitoring, installation and maintenance). The company provides electricity to populations who don't have access to energy.

Impact Summary: 2021

175,000

No. of individuals getting access to solar energy.

188,000

Solar energy provided (MWh).

\$28,200,000

Solar energy sold.

Expected Outcomes

Production of **clean electricity** from solar power.

Give **low-income populations** access to clean energy.

Our Partners

